Financing Compliance - Disclosure

Mandatory disclosure on advertisements claiming 0% APR* (social/digital ads must link directly to these terms):

Subject to credit approval. Financing offers include: 1) Same as cash: interest free if paid in full within 24 month period; monthly payments of \$27.32 per \$1,000 borrowed for 48 months at 13.99% APR. 2) Fixed monthly payments for 24 months; monthly payments of \$41.67 per \$1,000 borrowed for 24 months at 0% APR. On purchases of new and in-stock qualifying Yamaha pianos from November 1, 2020, to January 4, 2021.

MINIMUM type sizes 8-point type for POP/print up to 8.5x11 (proportional on larger sizes) 10-point type (13.4 pixels) for email or online ads



Financing Compliance - Copy

Here are some basic guidelines - if you have any questions, contact your District Manager.

Use	DO NO	OT USE
		,

0% APR (with disclosure) Free financing

Make monthly payments Interest-free financing

Ask about our special financing Easy financing

Promotional financing Save money

Convenient monthly payments Zero interest, 0% interest

Affordable



Dealer Web Banner

YOU MUST INCLUDE FINANCIAL DISCLOSURE COPY ON YOUR WEBSITE AS FOLLOWS:

Guidelines

- •Use minimum 10-point (13.4 pixel) type for online / email ads
- •Include the disclosure text near or in the graphic

Disclosure

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| Social / Digital

- ✓ Like and Share Yamaha Facebook posts
- ✓ Boost shared posts using link to your website
- Use compliant terminology (see Financing Compliance Copy)
- Always include your URL or telephone number with "For more information, visit YOURURL.COM" or "For details, call ####"

Example



Ask about our special financing offers in the holiday season on new Yamaha pianos. Visit [dealer website] for more details!



Yamaha Piano Spring Sale
Get 0% APR thru 06/30/20

